

Raw Cotton:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during July 2005. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2005 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July 2005.

Market Share-July:

Each carrier's current market share is based on the number of containers shipped during July 2005. Source: PIERS, July 2005.

Market Share-CY 2005:

Each carrier's market share is based on the total number of containers shipped throughout the 2005 calendar year. Source: PIERS, 2005.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web", and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for September 30, 2005. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Raw Cotton are quoted on full, 19.5 KT per 40-foot dry containers unless otherwise noted.

Container movements of raw cotton are defined by PIERS as "American, Raw Cotton, Compressed."

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

Issue Date: September 30, 2005 Page 1 of 13

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raw Cotton

Monthly Market Share For: July 2005

Ionth\Year: 438.0 \ 4,002.5		Market	Transit				Surcha	rges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hyundai	20%	14%	17									
NYK Line	19%	10%	24									
Yang Ming	17%	13%	17									
Hanjin	9%	10%	19									
Hatsu Marine Ltd.	9%	8%	21									
Evergreen	7%	3%	21									
MOL	6%	16%	23									
APL	6%	13%	24									
OOCL	4%	8%	21	\$1,705	\$410	\$40	\$520					\$2,675
Maersk-SeaLand	2%	0%	35									

Weighted Average Container Rate \$2,675

L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: July 2005

Month\Year: 208.0 \	1,270.0	Market	Transit				Surcha	ırges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
MOL	46%	27%	10									
Hyundai	35%	19%	10									
Meditteranean	6%	6%	20									
Evergreen	6%	2%	16									
Maersk-SeaLand	5%	1%	12	\$925	\$410	\$40						\$1,375
Hanjin	3%	32%	11									
APL	0%	5%	10	\$2,522	\$410	\$40						\$2,972
SAF Marine	0%	4%										

Weighted Average Container Rate \$1,375

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raw Cotton

Monthly Market Share For: July 2005

Month\Year: 362.2 \ 978.6

Wionan Tear. 302.2	Monun (Tear. 302.2 (370.0	Market	Transit				Surcha	rges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
OOCL	72%	51%	17									
Hyundai	16%	7%	29									
Yang Ming	9%	13%	19									
APL	2%	2%	25	\$2,265	\$410	\$40						\$2,715
MOL	1%	18%	16									

Weighted Average Container Rate \$2,715

L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

Monthly Market Share For: July 2005

Month\Year: 482.0 \	Ionth\Year: 482.0 \ 1,816.0											
Carrier	Market Share	Share CY	Transit Time in Days	Ocean Rate	B AF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Yang Ming	36%	38%	15									
APL	32%	18%	15	\$2,100	\$410	\$40						\$2,550
OOCL	15%	11%	13									
MOL	8%	5%	14									
Hyundai	7%	8%	15									
Hanjin	2%	6%	16									
Hapag-Lloyd	1%	0%	13									
China Shipping	0%	10%	19									
Meditteranean	0%	4%	19									

Weighted Average Container Rate \$2,550

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: July 2005

Month\Year: 668.0 \ 3	3,800.0	Market	Transit				Surcha	ırges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Yang Ming	19%	8%	25									
OOCL	16%	29%	20	\$1,215	\$410	\$40	\$520					\$2,185
NYK Line	16%	15%	21									
Hyundai	14%	7%	23									
APL	12%	15%	24	\$2,595	\$410	\$40						\$3,045
Maersk-SeaLand	7%	4%	24	\$1,050	\$410	\$40						\$1,500
MOL	6%	9%	23									
Evergreen	5%	8%	20									
Hanjin	3%	0%	22									
Hatsu Marine Ltd.	2%	4%	20									
Hapag-Lloyd	0%	1%	24	\$1,000	\$410	\$40						\$1,450

Weighted Average Container Rate \$2,343

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Raw Cotton

Monthly Market Share For: July 2005

Ionth\Year: 478.0 \ 2,374.0		Montos	Transit				Surcha	rges:				
Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Yang Ming	66%	36%	13									
Hyundai	15%	9%	15									
Evergreen	10%	3%	14									
Hanjin	3%	6%	13									
Hapag-Lloyd	3%	1%	12									
APL	2%	10%	16	\$1,900	\$410	\$40						\$2,350
Hatsu Marine Ltd.	1%	2%	13									
MOL	0%	4%	15									
OOCL	0%	16%	13	\$1,355	\$410	\$40						\$1,805
NYK Line	0%	11%	12									

Weighted Average Container Rate \$2,350

L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Monthly Market Share For: July 2005

Month\Year: 64.0 \ 5	37.0	Montos	Transit				Surcha	rges:				
Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
MOL	59%	44%	11									
K Line	19%	7%	9									
NYK Line	9%	4%	12									
Yang Ming	6%	7%	10									
OOCL	3%	4%	13	\$1,405	\$410	\$40	\$520					\$2,375
Evergreen	3%	1%	22									
APL	0%	13%	12	\$1,900	\$410	\$40						\$2,350
Hanjin	0%	11%	9									
Maersk-SeaLand	0%	4%	15	\$925	\$410	\$40						\$1,375

Weighted Average Container Rate

\$2,375

Issue Date: September 30, 2005 Page 8 of 13

L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: July 2005

Month\Year: 154.5 \ 1.002.5

Wildinin Tear. 154.	3 \ 1,002.3	Market	Transit				Surcha	ırges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
OOCL	61%	59%	15									
Yang Ming	27%	18%	18									
MOL	12%	9%	16									
APL	0%	7%	23	\$2,400	\$410	\$40						\$2,850

Weighted Average Container Rate

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raw Cotton

Monthly Market Share For: July 2005

Month\Year: 14 0 \ 64 0

Monuni Car. 14.0 (04		Market	arket Transit				Surcha	irges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
OOCL	86%	19%	19									
Hanjin	14%	34%	21									
Yang Ming	0%	31%	20									
NYK Line	0%	16%	18									

Weighted Average Container Rate

L.A./L.B./Oakland Ports To Shanghai, China

Raw Cotton

Monthly Market Share For: July 2005

Month\Year: 7,598.2	\ 13,864.7	Market	Transit				Surcha	ırges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
OOCL	20%	22%	20	\$1,305	\$410	\$40	\$520					\$2,275
Hyundai	17%	10%	12									
APL	13%	11%	22	\$2,040	\$410	\$40						\$2,490
Yang Ming	12%	11%	12									
Hanjin	11%	13%	11	\$1,220								\$1,220
CMA-CGM	8%	6%		\$1,000	\$225	\$40						\$1,265
Meditteranean	5%	4%	17	\$1,000								\$1,000
cosco	4%	3%	16	\$1,300								\$1,300
NYK Line	3%	5%	19									
MOL	2%	5%	18									
Hatsu Marine Ltd.	2%	2%	16									
Maersk-SeaLand	1%	1%	20	\$850	\$410	\$40						\$1,300
China Shipping	1%	7%	15									
Evergreen	1%	0%	15									
Hapag-Lloyd	1%	1%	16									

Weighted Average Container Rate \$1,823

L.A./L.B./Oakland Ports To Singapore

Raw Cotton

Monthly Market Share For: July 2005

Month\Year: 26.0 \ 96.0

111011111 1011 2010 10010	•	Market	Transit				Surcha	rges:			_	
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
APL	62%	50%	20	\$2,265	\$410	\$40						\$2,715
NYK Line	38%	10%	16									
Yang Ming	0%	17%	21									
MOL	0%	13%	20									
Hyundai	0%	10%	23									

Weighted Average Container Rate \$2,715